



## UPCOMING HEATING COMPREHENSIVE TUNE-UP WEBINARS

Summer is here, but Fall is just around the corner! Get your service team ready to perform furnace and boiler tune-ups with combustion analysis by joining the Consumers Energy and DTE Energy Residential Heating, Cooling and Water Heating (HVAC) programs for **comprehensive tune-up trainings via webinar!** These live and interactive webinars will be tailored to different aspects of your organization, including:

- **Service** – How to perform furnace and boiler tune-ups with combustion analysis
- **Sales & Marketing** – How the comprehensive tune-up benefits your customers and your business
- **Administration** – Capturing the necessary information and submitting a rebate application has never been easier!

**These webinars are completely FREE** and are a fantastic opportunity to train field technicians, service managers, and administrative staff on the benefits of this value-added service. Participating in the webinar will enable everyone on your team to communicate the most accurate and up-to-date information to your customers.

These webinar trainings will continue to offer Continuing Education Credits (CEUs) from the North American Technical Institute (NATE) and Building Performance Institute (BPI) for attendance. Be sure to have your NATE and BPI technician information to be eligible for CEUs.

### What Topics Will Be Covered:

- A comprehensive, step-by-step walk-through of how to perform a comprehensive tune-up with combustion analysis
- How to position and market tune-ups as a profitable, value-added service
- Requirements for documenting a rebate-qualified tune-up with combustion analysis

**Save Time and Money - Attend from home!**

Date, Time	Training Type	Recommended Audience	Registration
Sept. 14 8 a.m.	Introduction	Owners, Service Managers, Administrative Staff	<a href="#">Register Here</a>
Sept. 14 5 p.m.	Advanced	Field Technicians, Service Managers	<a href="#">Register Here</a>
Sept. 15 5 p.m.	Introduction	Owners, Service Managers, Administrative Staff	<a href="#">Register Here</a>
Sept. 16 8 a.m.	Advanced	Field Technicians, Service Managers	<a href="#">Register Here</a>
Sept. 17 8 a.m.	Introduction	Owners, Service Managers, Administrative Staff	<a href="#">Register Here</a>



Sept. 18 8 a.m.	Advanced	Field Technicians, Service Managers	<a href="#">Register Here</a>
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### HOW TO SIGN UP FOR THE WEBINARS

All webinars will be provided via ZOOM. The ZOOM platform has built-in tools that make it easy for participants to listen to the audio, view the information shared through the presenter's screen and ask any questions during the webinar using any desktop or mobile device. An internet connection - broadband wired or wireless (3G or 4G/LTE) - will be needed to join the presentation. Webinar sign-ups will be first-come, first-served. Space is limited. Sign-up now!

If you have any questions, please contact an HVAC Account Advocate at:

Consumers Energy: 855-263-5390, [consumershvac@icf.com](mailto:consumershvac@icf.com)

DTE: 855-539-1906, [dtehvaca@icf.com](mailto:dtehvaca@icf.com)