



UPCOMING HEATING COMPREHENSIVE TUNE-UP WEBINARS

The end of summer is here, which means fall is just around the corner! Join the Consumers Energy and DTE Energy Residential Heating, Cooling and Water Heating (HVAC) programs for **comprehensive tune-up webinar trainings!** These live and interactive webinars are tailored to different aspects of your organization, including:

- **Service** – How to perform furnace and boiler tune-ups with combustion analysis.
- **Sales & Marketing** – How the comprehensive tune-up benefits your customers and your business.
- **Administration** – Capturing the necessary information and submitting a rebate application has never been easier!

These webinars are completely **FREE** and are a fantastic opportunity to train field technicians, service managers, and administrative staff on the benefits of the service. Participating in the webinar will enable everyone on your team to communicate the most accurate and up-to-date information to your customers.

These webinar trainings will continue to offer Continuing Education Credits (CEUs) for attendees of the advanced technical trainings from the North American Technical Institute (NATE) and Building Performance Institute (BPI) for attendance. Be sure to have your NATE and BPI technician information ready to provide at the time of registration to be eligible for CEUs.

INTRODUCTION TO COMPREHENSIVE TUNE-UPS

Who Should Attend: Owners, Service Managers, Administrative Staff

What Topics Will Be Covered:

- How to position heating comprehensive tune-ups as a money maker for your business
- Comprehensive tune-up requirements
- Marketing comprehensive tune-ups through technicians and service managers

Sessions available include:

Date	Start Time	End Time*	Registration
September 16, 2024	8:00 AM	9:30 AM	Register Here
September 17, 2024	5:00 PM	6:30 PM	Register Here
September 18, 2024	8:00 AM	9:30 AM	Register Here
September 19, 2024	5:00 PM	6:30 PM	Register Here

*End times are approximate

ADVANCED TECHNICAL TRAINING

Who Should Attend: Field Technicians, Service Managers

What Topics Will Be Covered:

- Myths of utility heating comprehensive tune-ups
- Testing methods

- New opportunities for submission through our mobile app, including technology and data requirements

Sessions available include:

Date	Start Time	End Time*	Registration
September 23, 2024	5:00 PM	7:00 PM	Register Here
September 24, 2024	8:00 AM	10:00 AM	Register Here
September 25, 2024	8:00 AM	10:00 AM	Register Here
September 26, 2024	5:00 PM	7:00 PM	Register Here

*End times are approximate

HOW TO SIGN UP FOR THE WEBINARS

All webinars will be provided via ZOOM. The ZOOM platform has built-in tools that make it easy for participants to listen to the audio, view the information shared through the presenter's screen and ask any questions during the webinar using any desktop or mobile device. An internet connection - broadband wired or wireless (3G,4G, 5G/LTE) - will be needed to join the presentation.

If you have any questions, please contact an HVAC Account Advocate at:

Consumers Energy: 855-263-5390, consumershvac@icfi.com
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